Behavioral Healthcare: *Conquering the Workforce Challenges with Resilience and Empathy*

National Association for Behavioral Healthcare

June 12, 2023

Washington DC

John Pallasch

Where we are...

My background • My fault

The current crisisShortage v. System Failure

Acknowledging the Sansdemic

A more accurate workforce measure

The Challenge

Know your need

Know your ask

Know your data

System Change

- Service delivery
- Leveraging technology

The Opportunity

Adjust your model

Create your pipeline

Leverage your resources

Enlist your partners

Get Involved

The Opportunity (cont.)



Consumer Credit Outstanding $^{\scriptscriptstyle 1}$

Seasonally adjusted. Billions of dollars except as noted.

						2022				2023			
	2018	2019	2020	2021 ^r	2022 ^r	Q1 ^r	Q2 ^r	Q3 ^r	Q4 ^r	Q1 ^p	Jan ^r	Feb ^r	Mar ^p
Total percent change (annual rate) ²	4.5	4.6	-0.3	5.9	8.0	8.2	8.2	7.3	7.4	5.4	5.9	3.7	6.6
Revolving	3.7	3.6	-11.2	6.9	15.4	16.8	14.2	13.2	14.1	12.3	13.6	5.7	17.3
Nonrevolving ³	4.8	5.0	3.5	5.6	5.7	5.6	6.2	5.4	5.3	3.1	3.3	3.1	3.0
Total flow (annual rate) ^{2,4}	172.7	185.1	-12.0	245.9	355.0	365.1	368.8	336.9	349.1	259.6	280.3	180.3	318.2
Revolving	37.3	38.1	-122.1	67.6	160.3	175.3	154.3	148.3	163.3	148.1	163.3	69.8	211.1
Nonrevolving ³	135.3	147.0	110.1	178.3	194.7	189.8	214.5	188.6	185.7	111.5	117.0	110.6	107.0
Total outstanding	4,007.0	4,192.2	4,184.9	4,430.8	4,785.8	4,522.1	4,614.3	4,698.5	4,785.8	4,850.7	4,809.1	4,824.2	4,850.7
Revolving	1,053.8	1,092.0	974.6	1,042.2	1,202.5	1,086.0	1,124.6	1,161.7	1,202.5	1,239.5	1,216.1	1,221.9	1,239.5
Nonrevolving ³	2,953.2	3,100.2	3,210.3	3,388.6	3,583.2	3,436.0	3,489.7	3,536.8	3,583.2	3,611.1	3,593.0	3,602.2	3,611.1

The Opportunity (cont.)

Next steps

It's all Local

Catch the Governor's eye

Find your champion

Learn from others

Get Involved

Thank you

Questions

Answers

Follow-up

john@oneworkforcesolutions.com